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ITS Transit Standards
Professional Capacity Building Program

Module 10:
Electronic Fare Payment Systems
ACTIVITY
Instructor

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Target Audience

- Staff considering the purchase of a new EFP or making an upgrade to an existing electronic fare payment system:
  - Transit management staff;
  - Transit planning, operations, and maintenance staff;
  - Transit finance and revenue management staff;
  - Metropolitan Planning Organizations (MPO) staff;
  - Transit procurement staff;
  - Transit grants staff; and
  - Project managers.
Target Audience (cont.)

- Staff that need a foundational understanding of electronic fare payment systems and methodologies:
  - Department of Transportation (DOT) / Intelligent Transportation Systems (ITS) staff;
  - Transit budgeting and accounting staff;
  - Transit technology vendors; and
  - Transit ITS consultants and contractors.
# Recommended Prerequisite(s)

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<th>Project Manager</th>
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Curriculum Path (Project Manager)

- Introduction to ITS Transit Standards
  - Module 1
- Transit Management, Part 1 of 2
  - Module 2
- Transit Management, Part 2 of 2
  - Module 5
- TCIP, Part 1 of 2
  - Module 3
- TCIP, Part 2 of 2
  - Module 4
- Traveler Information, Part 1 of 2
  - Module 6
- Arterial Management & Transit Signal Priority, Part 1 of 2
  - Module 8
- Electronic Fare Payment Systems
  - Module 10
- Traveler Information, Part 2 of 2
  - Module 7
- Arterial Management & Transit Signal Priority, Part 2 of 2
  - Module 9
- Transit and the Connected Vehicle
  - Environment/Emerging Technologies, Applications, and Future Platforms
  - Module 11

Legend:
- Green: Recommended Prerequisite Modules
- Blue: Optional Modules
Curriculum Path (Project Engineer)

- **Introduction to ITS Transit Standards**
  - Module 1

- **Transit Management, Part 1 of 2**
  - Module 2

- **Transit Management, Part 2 of 2**
  - Module 5

- **TCIP, Part 1 of 2**
  - Module 3

- **TCIP, Part 2 of 2**
  - Module 4

- **Traveler Information, Part 1 of 2**
  - Module 6

- **Arterial Management & Transit Signal Priority, Part 1 of 2**
  - Module 8

- **Arterial Management & Transit Signal Priority, Part 2 of 2**
  - Module 9

- **Electronic Fare Payment Systems**
  - Module 10

- **Transit and the Connected Vehicle**
  - Environment/Emerging Technologies, Applications, and Future Platforms
  - Module 11

Recommended Prerequisite Modules

Optional Modules
Learning Objective #1

- Recognize and identify:
  - Commonly used terms in electronic fare payment
  - The characteristics (e.g. architecture, features, costs, media, benefits, and challenges) of the leading electronic fare payment methodologies
Learning Objective #2

- Recognize and identify:
  - The applicable national and international standards, rules, and regulations for electronic fare payment systems and the benefits of applying those standards, rules, and regulations
  - Where the lack of applicable standards create logical gaps in fare payment architectures that must be addressed by the agency
Learning Objective #3

- Evaluate the options for electronic fare payment by:
  - Assessing the unique implementation issues of the transit industry
  - Applying case studies of leading-edge electronic fare payment technologies and methodologies
Learning Objective #4

- Apply newly developed skills to:
  - Assess agency requirements in order to facilitate selection of a methodology and architecture for electronic fare payment
  - Support the procurement and implementation of a new electronic fare payment system or existing system enhancement
Learning Objective #1

Recognize and Identify:

- Commonly used terms in electronic fare payment
- The characteristics (e.g. architecture, features, costs, media, benefits, and challenges) of the leading electronic fare payment methodologies
Typical Electronic Fare Payment System (EFPS) Architecture and Components

Learning Objective #1
Commonly Used Terms

Electronic Fare Payment System (EFPS)

- System that performs automated calculation, collection, recording, and reporting of fare payment transactions for rides on a public transit system

- Uses some form of electronic validation and, in most instances, electronic media (e.g. contactless smart card, magnetic stripe card, card emulated through mobile phone)
Commonly Used Terms

EFPS Types

- **Account-based System**
  - Comparable to credit card systems – payment media is only a token to access centrally stored/managed account record

- **Card-based System**
  - Most common form of EFPS
  - Fare product data is stored in card memory and read/updated by readers

- **Open Payment System**
  - System where contactless bankcards are the primary fare media
  - Often combined with either card- or account-based systems to support prepaid fare products
Commonly Used Terms

Fare Policy

- The set of rules for a transit agency that define how, when, and by what methods passengers pay fares including:
  - The base price of fares paid using cash or stored value
  - The available types and retail price of passes
  - The discounts on fares and passes offered to individuals and groups that qualify for participation in special (discounted) fare programs
  - The rules and cost for making transfers from one transit agency vehicle to another as part of a single journey
Commonly Used Terms

System Architecture

The set of all components of an EFPS and the methods used to send information between those components.

Examples:
- Contactless Card
- Magnetic Farecard
- Contactless Bankcard
- Mobile Device

Examples:
- Faregate
- Farebox
- Ticket Vending Machine
- Depot Computer
- Station Computer
- Retail Terminal
- Ticket Office Machine

Examples:
- Merchant Acquirer
- Payment Gateway
Commonly Used Terms

Fare Value Options

- Closed Loop (Value)
  - Prepaid stored funds that can be used only for payment of fares
- Open Loop (Value)
  - Prepaid or postpaid funds that can be used to make fare payments as well as purchases at other retail merchants
EFPS Architecture
Data Elements and Flow
Card-Based Systems

Feature Overview

Fare Media:
- Magnetic stripe, contactless cards/tickets
- Stores passenger and fare product data

Readers: Hold fare policy data and perform fare calculation

Central Computer:
- Stores and analyzes copy of transaction history
- Generates reports

Security:
- Fare Media and Readers perform mutual authentication

Examples:
- Charlie Card, MBTA (Boston)
- SmartLink, PATH (New York, New Jersey)
- ORCA, Various agencies in Seattle region

Learning Objective #1
Card-Based Systems

Benefits and Disadvantages

Key Benefits

- For agencies:
  - Offered by all leading fare collection system integrators and suppliers
  - Well developed set of best practices
  - Access points can operate despite loss of communications to central system
  - Secure transactions with fast transaction time

- For passengers:
  - Variety of prepaid fare products available for purchase and use
Card-Based Systems

Benefits and Disadvantages

Disadvantages

- For agencies:
  - Adding (purchasing) fare products requires special devices to write data to fare media
  - Requires broad network for physical distribution of fare media and fare products
  - Central system not updated in real-time – can’t be used as reliable source of passenger account data
  - Access points require substantial intelligence and processing power – more expensive to buy and maintain
Card-Based Systems

Technical Challenges

- Automatic replenishment (e.g. autoload) of fare products is a complex process that may require several days to complete
- Fare policy changes require delivery of software changes to every field device
- Card data security is paramount – breach of security scheme can compromise system’s financial accuracy/reliability
Open Payment Systems

Feature Overview

Fare Media:
- Contactless bankcards only

Reader:
- Interacts with fare media
- Approves or denies fare request using negative list

Security:
- Card generates cryptogram that can be verified by issuer

Examples:
- EFC System, UTA (Salt Lake)
- Ventra, CTA (Chicago)

Learning Objective #1

Central System:
- Sends bankcard payment authorization to Processor
- Updates negative list if authorization is declined
Open Payment Systems

Feature Overview

EFPS type which relies on bank-issued cards as the fare media. Initial fare processing is performed by the field devices and final authorization and settlement are performed later by the central computer.

Central System

- Receives and processes batches of fare payment transactions
- Generates bankcard payment authorization requests and transmits to acquirer
- May aggregate two or more payments from the same card to reduce processing cost
Open Payment Systems

Feature Overview (cont.)

Access Points

- Approve or deny fare payments based on negative list of “bad” bankcards
- Provide approval/decline to passenger

Fare Media

- Contactless bankcards
- Mobile devices emulating a contactless bankcard using an near field communication-compliant (NFC) communications protocol
Open Payment Systems

Benefits and Disadvantages

Key Benefits

- For agencies:
  - Reduces or eliminates need for agency-issued fare media
  - May transfer portion of passenger servicing to bankcard issuers
  - Reduced complexity of software in field devices and central system
  - Reduced need for ticket vending machines and/or retail network

- For passengers:
  - No advanced knowledge of fare structure required
  - No special fare media required
Open Payment Systems

Benefits and Disadvantages

Disadvantages

- For agencies:
  - No support for prepaid fare products
  - Little or no capability to perform real-time card authentication
  - Use of negative lists in Open Payment System is the subject of patent disputes
  - Only small percentage of passengers have contactless bankcard

- For passengers:
  - Passengers may be approved or denied incorrectly due to lag time for updates to negative list in field devices
Open Payment Systems

Technical Challenges

- Frequent and quick updates to negative list in field devices is critical
- Card/reader interface defined by networks – may not support the fast transaction times typically required within the transit industry
Account-Based Systems

Feature Overview

Fare Media:
- Contactless cards / tickets, mobile devices, bar/QR codes
- Acts solely as token to access account

Reader:
- Interacts with fare media
- Send fare requests to Central Computer

Central System:
- Maintains passenger accounts
- Stores fare products
- Calculates fares

Examples:
- Ventra, CTA (Chicago)
- NPT, SEPTA (Philadelphia)

Security:
- Varies. At a minimum, fare media should be authenticated by central computer or reader

Central System:
- Maintains passenger accounts
- Stores fare products
- Calculates fares

Examples:
- Ventra, CTA (Chicago)
- NPT, SEPTA (Philadelphia)
Account-Based Systems

Benefits and Disadvantages

Key Benefits

- For agencies:
  - Fare policy changes only need to be made at the central computer
  - Software in readers is less complex and easier to maintain
  - Any networked device can be used to sell fare products

- For passengers:
  - Wider sales network for fare products
  - Fare products and payments history accessible via any networked device
Account-Based Systems

Benefits and Disadvantages

Disadvantages

- For agencies:
  - Offline readers must process fare requests using local negative or positive list
  - Online, real-time fare processing is infeasible without fast, reliable communications
  - New method with comparatively few systems in revenue service
Account-Based Systems

Technical Challenges

- High speed, reliable communications from stations and vehicles
- Complex logic to process offline transactions once uploaded
## EFPS Methodologies

### Comparative Analysis

<table>
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<th>Methodology</th>
<th>Primary Security Scheme</th>
<th>Fare Processing Logic</th>
<th>Fare Products &amp; Passenger Rights</th>
<th>Fare Media</th>
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<tbody>
<tr>
<td>Account-based</td>
<td>Card authentication</td>
<td>Performed by central computer</td>
<td>Stored in central account records, Fare product sold via any networked device</td>
<td>Contactless card, Limited use ticket, Bar/QR code, Mobile device</td>
</tr>
<tr>
<td>Card-based</td>
<td>Card/Reader mutual authentication</td>
<td>Performed by reader, Fare policy changes downloaded to all field devices</td>
<td>Stored on card, Fare product sold via agency-specific devices</td>
<td>Contactless card, Magnetic farecard, Limited use ticket</td>
</tr>
<tr>
<td>Open Payment</td>
<td>N/A</td>
<td>Yes/No decision performed by reader</td>
<td>N/A: Supports only value-based fares</td>
<td>Contactless bankcards, Mobile device emulating contactless bankcard</td>
</tr>
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ACTIVITY
Which of the following is a feature of only an account-based EFPS?

**Answer Choices**

- A) The central computer sends a negative list to each reader
- B) Data stored on card is read and updated by the reader
- C) Contactless bankcards are the primary fare media
- D) The central computer is responsible for fare calculation

You must answer the question before continuing.
Review of Answers

a) The central computer sends a negative list to each reader
   
   Incorrect. *This feature is applicable to all three types of EFPS.*

b) Data stored on card is read and updated by the reader
   
   Incorrect. *This feature is unique to a card-based EFPS.*

c) Contactless bankcards are the primary fare media
   
   Incorrect. *This feature applies primarily to an open payment EFPS.*

d) The central computer is responsible for fare calculation
   
   Correct! *In an account-based EFPS, the central computer holds all of the passenger, fare product and history data and fare processing rules and uses this information to calculate the fare due for each fare payment.*
Summary of Learning Objective #1

After completing this section of the module, the reviewer should be able to recognize and identify:

- Commonly used terms in electronic fare payment
- The characteristics (e.g. architecture, features, costs, media, benefits, and challenges) of the leading electronic fare payment methodologies
Learning Objective #2

Recognize and Identify:

- The applicable national and international standards, rules, and regulations for electronic fare payment systems and the benefits of applying them

- Where the lack of applicable standards create logical gaps in fare payment architectures that must be addressed by the agency
Standards, Rules, and Regulations

Overview

- Certain national and international standards and specifications are applicable to an EFPS
- Applicability of these standards and specifications varies by EFPS types
- These standards and specifications do not prescribe an end-to-end EFPS architecture and may not ensure interoperability of systems or components
Standards, Rules, and Regulations

ISO/IEC 14443 Identification cards – Contactless integrated circuit cards – Proximity cards

- Widely adopted standard for short range communications between cards and readers
- Applies to physical and virtual cards and readers
- Applicable to:
  - All EFPS methodologies
Standards, Rules, and Regulations

ISO/IEC 7816 Identification cards, Integrated circuit cards

- Defines physical dimensions of smart cards and a common set of instructions that should be supported
- Combined with ISO/IEC 14443, helps to promote interoperability
- Applicable to:
  - All EFPS methodologies
Standards, Rules, and Regulations

ISO/IEC 18092 Information technology, Telecommunications and information exchange between systems, Near Field Communication, Interface and Protocol (NFCIP-1)

- Better known as “NFC”
- Defines methods to enable short-range communications between mobile phones and readers
- Applicable to:
  - EFPS methodologies where mobile devices may be used
Standards, Rules, and Regulations

ISO/IEC 21481, Information technology, Telecommunications and information exchange between systems, Near Field Communication Interface and Protocol -2 (NFCIP-2)

- Additional standard under the “NFC” umbrella
- Defines short-range communications between “active” and “passive” devices
- Applicable to:
  - All EFPS methodologies where mobile devices may be used
Standards, Rules, and Regulations

ISO/IEC 8583, Financial transaction card originated messages, Interchange message specifications

- Defines the format and content of messages exchanged for bankcard transactions
- Applicable to:
  - All EFPS methodologies where bankcards are accepted for fare payments or for purchases of any kind
Standards, Rules, and Regulations

ISO/TR 14806 Intelligent transport systems, Public transport requirements for the use of payment applications for fare media

- Technical report (TR) that defines the requirements for payment applications on multi-application, contactless bankcard used for fare payments
- Describes the possibility of adding the capability of storing and updating fare-specific data in card memory
- Applicable to:
  - Open payment EFPS, including those that also support card-based fare payments
Standards, Rules, and Regulations

ISO 24014 Interoperable Fare Management Systems (IFMS)

- Defines standards and rules for development and operation of a regional) fare system
- Applicable to:
  - Primarily card-based EFPS
Standards, Rules, and Regulations

Europay, MasterCard, Visa (EMV) Specifications

- Provides specifications for chip-based bankcards and merchant payment terminals
- Widely adopted internationally
- U.S. adoption began in 2013
- Applicable to:
  - Open payment EFPS
  - Any EFPS that accepts bankcards for payment of any purchases
Standards, Rules, and Regulations

Bankcard Network Contactless Credit and Debit Card Specifications

- Card networks’ contactless card products used in the U.S. include:
  - American Express ExpressPay
  - Discover ZIP
  - MasterCard PayPass
  - Visa payWave
- Separate applications are required in the reader (or Central Computer) to enable communications with these cards.
- Rules for card acceptance also vary by network
Standards, Rules, and Regulations

Payment Card Industry Data Security Standards (PCI DSS)

- Defines standards for securing bankcard data
- Applicable to:
  - All EFPS methodologies where bankcards are accepted in any form
Standards, Rules, and Regulations

American Public Transportation Association (APTA) Contactless Fare Media System (CFMS) Standard

- National standard for regional, card-based EFPS programs
- Developed by APTA
- Applicable to:
  - Card-based EFPS
Standards, Rules, and Regulations

Transit Communications Interface Profiles (TCIP)

- Developed to be the ITS standard for transit management communications
- Introduces a standard framework for exchanging data among various transit modules and systems
- Includes a library of data elements, data frames, messages, and dialogs using Extensible Markup Language (XML).
Standards, Rules, and Regulations

Integrated Transport Smartcard Organization (ITSO)

- UK specification/standard for cards and terminals used in a card-based EFPS

Calypso

- European standard for card-based EFPS where the media uses a microprocessor-based chip to ensure exceptionally fast and secure transactions.
- One of the most widely adopted standards for EFPS with implementations in Europe, China, Canada, the United States, and Latin America

CIPURSE

- An open standard for card-based fare collection systems focused primarily on the card data structure and card to reader security scheme.
EFPS Architecture

Gaps Created by the Lack of Applicable Standards

Yellow boxes indicate EFPS elements not covered by standards.
# Key Gaps in Existing Standards

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<th>Gap</th>
<th>Gap Description</th>
<th>Mitigation Tactics</th>
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</table>
| Inter-system security    | ▪ Lack of comprehensive security standards inhibit system-to-system interoperability | ▪ Define regional security rules  
▪ Require adherence to widely adopted security /encryption specifications (e.g. 3DES, AES) |
| Component “plug-and-play”| ▪ Lack of device-to-device messaging standards inhibit introduction of devices from new suppliers | ▪ Require open (e.g. documented, royalty-free) interface specifications |
| New media integration    | ▪ Lack of card/reader security standards inhibit use of new payment media in card-based systems | ▪ Require comprehensive security protocols and management scheme |
| User Interface           | ▪ Lack of interface standards promotes different experience at different devices/channels | ▪ Define regional or agency-specific rules for user interface look, feel, and flow |
| Other                    | ▪ System updates/changes                                                          | ▪ Require mechanism for secure, remote software updates |
Which of the following EFPS features does the Transit Communications Interface Protocol (TCIP) cover?

Answer Choices

- A) Local device to central computer message structure
- B) Card data structure
- C) Card to reader communication protocol
- D) Physical requirements for contactless farecard
Review of Answers

a) Local device to central computer message structure

Correct! The content and structure of messages exchanged between a field (local) device and the central computer are included in the TCIP standards.

b) Card data structure

Incorrect. This feature is defined in APTA CFMS.

c) Card to reader communications protocol

Incorrect. This feature is defined in ISO/IEC 14443.

d) Physical requirements for a contactless farecard

Incorrect. The feature is defined in ISO/IEC 7816.
Summary of Learning Objective #2

After completing of this section of the module, the reviewer should be able to recognize and identify:

- The applicable national and international standards, rules, and regulations for EFPS and the benefits of applying them
- Where the lack of applicable standards create logical gaps in fare payment architectures that must be addressed by the agency
Learning Objective #3

Evaluate the Options for Electronic Fare Payment by:

- Assessing the unique implementation issues of the transit industry
- Applying case studies of leading-edge electronic fare payment technologies and methodologies
Account-Based System
Fare Payment Transaction Flow

Step 1: Fare media is presented to reader.
Step 2: Reader & card perform card authentication.
Step 3: Reader extracts card ID and data from card.
Step 4: Reader generates fare payment request using card and reader data.
Step 5: Reader transmits fare payment request to central computer (via local device, if applicable).
Step 6: Central computer receives fare payment request, retrieves account record from central database and calculates fare.
Step 7: Central computer determines if fare product or other right (e.g. transfer) in account is available to satisfy fare.
Step 8: Central computer approves or declines fare payment request.
Step 9: Central computer updates account record.
Step 10: Central computer sends response to reader (via local device, if applicable).
Step 11: Reader displays approval or decline to passenger.

FARE MEDIA
- Card ID
- Limited card data

READER
- Reader data
- Card authentication logic & keys
- Offline negative list

LOCAL DEVICE
Optional

CENTRAL COMPUTER
- Fare policy
- Passenger rights
- Fare Products
- Transaction History

Learning Objective #3

▪ Fare policy
▪ Passenger rights
▪ Fare Products
▪ Transaction History
▪ Reader data
▪ Card authentication logic & keys
▪ Offline negative list
▪ Card ID
▪ Limited card data

STANDARDS TRAINING
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Account-Based System

Implementation Considerations

Fare Payment Processing

- Option 1: Online/Real-time
  - Reader sends fare request to central computer
  - Central computer makes decision and responds
  - Need solution for offline conditions

- Option 2: Offline/Batch
  - Reader makes decision using negative list, etc.
  - Central computer calculates fare later

Security

- Fare media authentication is essential

Network

- High-speed, reliable communications required (Option 1)
- Buses probably use cellular
Account-Based System
Implementation Considerations (cont.)

Fare Media Distribution
- N/A

Fare Products
- With Option 2, negative or positive list in readers must be updated quickly or else passenger may be unable to pay fare

Applicable Standards
- ISO/IEC 14443
- ISO/IEC 7816
- ISO/IEC 8583
- TCIP
Account-Based System

Operational Benefits

Various forms of fare media could be supported
  - Contactless smartcard
  - Limited use ticket
  - Mobile phone displaying bar/QR code
  - Printed bar/QR code
  - Mobile phone using NFC

“Bring Your Own Device”
  - Reduces cost of fare media distribution and replacement
  - Mobile device is both fare media and virtual vending machine
Account-based System

Operational Benefits (cont.)

Fare products are digital
- Sale and “delivery” via any networked device
- Instantaneous “delivery” (buy now, use now)
- Autoloads easily accommodated
- Lost cards easily blocked and replaced

Centralized fare policy and rules
- Changes required only in central system
- No need to send updates to every field device
- Greater processing power and storage at central system supports more complex fare policies
Learning Objective #3

Card-Based System

Fare Payment Transaction Flow

FARE MEDIA
- Card ID
- Mutual authent. logic & keys
- Passenger rights
- Fare product data
- Transaction history

READER
- Fare policy
- Fare logic
- Negative list
- Mutual authent. logic & keys

LOCAL DEVICE
Optional

CENTRAL COMPUTER
- Negative list
- Transaction history

Step 1: Fare media is presented to reader
Step 2: Fare media / reader perform mutual authentication
Step 3: Reader extracts fare product and payment history from card
Step 4: Reader calculates fare
Step 5: Reader determines if any fare product can satisfy fare.
Step 6: Reader updates fare product and payment history on card
Step 7: Reader displays approval or decline to passenger
Step 8: Reader records results.
Step 9: Reader uploads transaction records to central computer (via Local Device, if appropriate).
Step 10: Central computer analyzes and archives records.

- Card ID
- Mutual authent. logic & keys
- Passenger rights
- Fare product data
- Transaction history

- Fare policy
- Fare logic
- Negative list
- Mutual authent. logic & keys

- Negative list
- Transaction history
Card-Based System

Implementation Considerations

Fare Payment Processing
- Robust application in readers to perform fare calculation
- Fare policy changes require software download to every field device
- Transaction time under 350ms to avoid “transaction tearing”

Security
- Comprehensive security key management and distribution process
- Frequent updates required to negative list in field devices

Network
- Minimal bandwidth required (to support batch uploading of transaction data)
Card-Based System

Implementation Considerations (cont.)

Fare Media Distribution
- Special devices required to read/write data on fare media

Fare Products
- Online purchases challenging to accommodate

Applicable Standards
- ISO/IEC 14443
- ISO/IEC 7816
- APTA CFMS
- NFC
- ISO/IEC 8583
- TCIP
Card-Based System

Operational Benefits

“Bring your own device”
- Mobile phone using NFC interface and custom-designed app
- Reduces cost of fare media distribution and replacement

System works offline
- Offline field devices can continue to process fare payments for long periods of time

Extensive experience
- Method supported by every major EFPS supplier
- Many different cards and devices proven in revenue service
Open Payment System

Fare Payment Transaction Flow

**Learning Objective #3**

**FARE MEDIA**
- Card ID
- Limited card data

**READER**
- Negative list
- Bankcard processing logic
- Yes/No fare logic

**LOCAL DEVICE** (Optional)

**CENTRAL SYSTEM**
- Negative list
- Bankcard payment processing logic
- Bankcard payment aggregation logic

**Step 1:** Fare media is presented to reader.

**Step 2:** Reader extracts card ID and other data from card.

**Step 3:** Reader checks card ID against negative or positive list.

**Step 4:** Reader displays approval or decline to passenger.

**Step 5:** Reader uploads fare payment transactions to central computer (via Local Device, if appropriate).

**Step 6:** Central computer aggregates fare payment transactions and generates and transmits bankcard payment authorization requests to Payment Processor.

**Step 7:** Payment Processor approves or declines authorization request.

**Step 8:** Central computer records result. If authorization request declined, Central computer adds card ID to negative list.

**Step 9:** Central computer transmits updated negative list to all field devices.
Open Payment System

Implementation Considerations

Fare Payment Processing
- Fare policy is restricted to value-based payments

Security
- U.S.-issued contactless bankcards lack an offline card authentication solution
- Frequent updates to negative list stored in field devices is required

Network
- Reliable communications required
  - Readers to central computer
  - Central computer to Payment Processor
Open Payment System

Implementation Considerations (cont.)

Fare Media
- Program relies on continued bank and passenger use of contactless bankcards
- Solution needed for passengers without bankcards

Fare Products
- Not applicable. Method only supports value-based fares.

Applicable Standards
- ISO/IEC 14443
- ISO/IEC 7816
- EMV-contactless
- NFC
- ISO/IEC 8583
- TCIP
Open Payment System

Operational Benefits

“Bring your own device”

- Bank-issued credit, debit, or prepaid card
- Mobile phone using NFC interface and mobile app to emulate bank-issued card
- Reduces cost of fare media distribution and replacement

System works offline

- Offline field devices can continue to process fare payments for short periods of time
Case Study

Chicago Transit Authority (CTA) Ventra Program

EFPS type: Multi-agency, Account-based with Open Payment

- Standard features:
  - Extensive vending machine and retailer network for cards and fare products

- Unique requirements:
  - Outsourcing of 100% of system operations, maintenance, and risk
  - Aggressive (six-month) transition from old (card-based) system to new
  - Exclusive use of contactless bankcards as fare media

- Fare media:
  - Primary: Contactless prepaid MasterCard debit card
  - Secondary: Bank-issued, contactless credit and debit

- Implementation issues:
  - Negative public and media reaction to fees and early system glitches
  - Unreliable communications network prevents real-time fare calculation
Case Study
CTA Ventra Program Key Benefits

- $5M+ annual savings in fare collection system operations
- Transfer of most financial and technology risks to vendor for life of contract
- Increased passenger convenience
  - Significant increase in card and fare product distribution network
  - Fare product purchases via website
  - All fare products available through every sales channel
  - Ability to use contactless bankcard in lieu of cash fares on buses
Case Study
Greater Toronto Area (GTA) Presto Program

EFPS type: Regional Card-based with Open Payment

- **Standard features:**
  - Contactless card readers
  - Extensive vending machine and retailer network for card and fare product sales

- **Unique requirements:**
  - Multi-agency, multi-mode regional program
  - Open interfaces allowing for variety of vendors to provide field equipment
  - Open payment included

Learning Objective #3
Case Study
Greater Toronto Area (GTA) Presto Program (cont.)

- Fare media:
  - Primary: Clearinghouse-issued contactless farecard
  - Secondary: Bank-issued, contactless credit and debit

- Implementation issues:
  - Initial reluctance of largest agency in region (Toronto Transit Authority) to participate
  - Negative public and media reaction to delays, cost overruns and change orders
  - System glitches and delays with first medium-sized agency implementation
Case Study

GTA Presto Program Key Benefits

- Creation of regional fare payments program
- Reduced bus operator responsibilities for fare product validation
- Reduced cash fares
- Increased passenger convenience
  - Significant increase in card and fare product distribution network
  - Ability to use contactless bankcard in lieu of cash fares on buses and in stations
Case Study
Jacksonville Transit Authority (JTA) Star Card

EFPS type: Single agency, Card-based system

- Standard features:
  - Single agency program
  - Vending machines and equipment for retailer network

- Unique requirements:
  - Reduce bus operator responsibilities for fare collection
  - Eliminate paper transfer tickets and associated thefts
  - Simultaneous introduction of fare policy change from zone to flat fare

- Fare media:
  - Primary: Agency-issued contactless farecard
  - Limited use tickets

- Implementation issues:
  - Unanticipated operating costs (new staff, TVM servicing)
  - Lack of broad distribution network for cards and fare products
  - Lead time to purchase smart cards
Case Study
JTA Star Card Key Benefits

- Reduced transaction time (-63%)
- Reduced boarding time (-23.5%)
  - Average driving time reduction of 1 hour per route
  - 1% reduction in pollution
- Reduced operating costs
  - $60,000 in annual fuel savings
  - Ticket printing costs: $86,000+ annual savings
- Fare policy flexibility
  - Greater variety of fare media and fare products
  - Reduced fare evasion and transfer ticket theft
  - Increased passenger convenience
- Better data
ACTIVITY
Which type of EFPS only supports value-based fares?

Answer Choices

- A) Card-based EFPS
- B) Open Payment EFPS
- C) Account-based EFPS
- D) All of the above

The correct answer is: B) Open Payment EFPS

You did not answer this question completely. You must answer the question before continuing.
Review of Answers

a) Card-based EFPS

Incorrect. A card-based EFPS can support a wide variety of fare products including passes and various forms of prepaid stored value.

b) Open Payment EFPS

Correct! Open payment EFPS only accept contactless bankcards which hold only card-specific data that can’t be changed. Since other forms of fare products would either need to be recorded in card memory or associated with an account in the central system an open payment EFPS can only support value-based fares.

c) Account-based EFPS

Incorrect. This type of EFPS can support a virtually unlimited variety of prepaid fare products, including passes.

d) All of the above

Incorrect. Card-based EFPS and account-based EFPS can each support a wide variety of prepaid fare products, including passes.
Summary of Learning Objective #3

After completing this section of the module, the reviewer should be able to:

- Evaluate the options for electronic fare payment by:
  - Assessing the unique implementation issues of the transit industry
  - Applying case studies of the leading EFPS methodologies
Learning Objective #4

Apply Newly Developed Skills to:

- Assess agency requirements in order to facilitate selection of a methodology and architecture for electronic fare payment
- Support the procurement and implementation of a new, electronic fare payment system or existing system enhancement
Systems Engineering Process Vee Diagram
Requirements Development and Analysis

Learning Objective #4
Applying the SEP

Regional Architecture and Implications

- Define the vision and objectives for the regional fare payments program
- Define the program scope
  - Infrastructure
  - Fare products and/or services
  - Procurement process and vendor contract(s)
- Define program governance
  - Stakeholders roles and responsibilities
  - System validation and certification
  - Revenues and expense sharing (if applicable)
  - Regional fare policy management
  - Vendor management
Applying the SEP

Regional Architecture and Implications (cont.)

- Define regional requirements
  - System architecture, interfaces and security
  - Financial settlement and clearing
  - Performance levels
Applying the SEP

Feasibility Study / Concept Exploration

During this phase, the agency should develop a high level concept for its EFPS.

- **Core Objectives**
  - Identify and document business, technical and schedule constraints
  - Document key program objectives and desired implementation schedule
  - Make preliminary EFPS type selection
  - Verify project feasibility and identify key risks
  - Secure management buy-in and sponsorship

- **Key Steps**
  - Define evaluation criteria
  - Identify and evaluate alternative concepts
  - Evaluate alternatives
Applying the SEP

Concept of Operations

During this phase, a preliminary decision on EFPS type is made.

- Core Objectives
  - Define high level requirements for all stakeholders
  - Establish roles and responsibilities
  - Ensure common understanding of system concept and requirements
  - Establish system performance and program success metrics
Applying the SEP

Concept of Operations (cont.)

- Key Steps
  - Identify and document all stakeholders
  - Form the core program team
  - Develop an initial Concept of Operations
    - Identify business and operational issues of the existing system
    - Identify and analyze the cost components of the existing system
    - Review existing fare policy and define a strategy for future policy evolution
Applying the SEP

Requirements Definition

- Requirements should:
  - Clearly define a business or functional need
  - Identify business (e.g. budgetary, schedule) and technical constraints
  - Define performance service levels
  - Be consistent with program objectives
  - Encourage supplier innovation
Applying the SEP

Requirements Definition (cont.)

- Requirements should NOT:
  - Prescribe a particular technology or solution, except when required due to technical constraints
  - Use undefined terms, acronyms, or abbreviations
  - Be based on vague or undocumented assumptions
## Applying the SEP

### Requirements Definition (sample)

<table>
<thead>
<tr>
<th>#</th>
<th>Category</th>
<th>Requirement</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Fare Product Distribution</td>
<td>Passenger purchases of fare products</td>
<td>Passengers must be able to purchase a fare product (e.g., pass, stored value) on any internet-connected device and immediately use that product to pay a fare.</td>
</tr>
<tr>
<td>2</td>
<td>Standards</td>
<td>Contactless Bankcard standards compliance</td>
<td>Applicable components shall be fully compliant with the bankcard standards.</td>
</tr>
<tr>
<td>3</td>
<td>TVM – User Interface</td>
<td>Touchscreen with full color graphics</td>
<td>Users shall interact with TVST using a 10” x 12”, touchscreen LCD monitor which supports full color graphics.</td>
</tr>
<tr>
<td>4</td>
<td>Security</td>
<td>End-to-end Encryption</td>
<td>All data exchanges between subsystems, subsystem to central computer, and central computer to external system shall be fully encrypted using an industry standard encryption algorithm and a key length of not less than 128 bits.</td>
</tr>
<tr>
<td>5</td>
<td>Service Levels</td>
<td>Fare Payment Transaction Time</td>
<td>Transaction times from recognition of the payment media by the reader to the display of the fare payment disposition shall be less than 500 ms.</td>
</tr>
</tbody>
</table>
## Selecting the Correct EFPS Type
### EFPS Characteristics

<table>
<thead>
<tr>
<th>Methodology</th>
<th>Primary Security Scheme</th>
<th>Fare Processing Logic</th>
<th>Fare Products &amp; Passenger Rights</th>
<th>Fare Media</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account-based</td>
<td>Card authentication</td>
<td>Performed by central computer</td>
<td>Stored in central account records</td>
<td>Contactless card</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fare policy changes made to central computer only</td>
<td>Fare product sold via any networked device</td>
<td>Limited use ticket</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Bar/QR code</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Mobile device</td>
</tr>
<tr>
<td>Card-based</td>
<td>Card/Reader mutual authentication</td>
<td>Performed by reader</td>
<td>Stored on card</td>
<td>Contactless card</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fare policy changes downloaded to all field devices</td>
<td>Fare product sold via agency-specific devices</td>
<td>Magnetic farecard</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Limited use ticket</td>
</tr>
<tr>
<td>Open Payment</td>
<td>N/A</td>
<td>Yes/No decision performed by reader</td>
<td>N/A: Supports only value-based fares</td>
<td>Contactless bankcards</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Mobile device emulating contactless bankcard</td>
</tr>
</tbody>
</table>
Selecting the Correct EFPS Type

Matching Requirements to EFPS Characteristics

Sample Requirement: Passengers must be able to purchase a fare product (e.g. pass, stored value) on any internet-connected device and immediately use that product to pay a fare.

<table>
<thead>
<tr>
<th>EFPS Type</th>
<th>Fare Product Distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account-based</td>
<td>▪ Stored in central account records</td>
</tr>
<tr>
<td></td>
<td>▪ Fare product sold via any networked device</td>
</tr>
<tr>
<td></td>
<td>▪ Buy now, use now</td>
</tr>
<tr>
<td>Card-based</td>
<td>▪ Stored on card</td>
</tr>
<tr>
<td></td>
<td>□ Fare product sold via agency-specific devices</td>
</tr>
<tr>
<td></td>
<td>▪ Buy now, use now</td>
</tr>
<tr>
<td>Open Payment</td>
<td>□ N/A: Supports only value-based fares</td>
</tr>
</tbody>
</table>
Selecting the Correct EFPS Type

Matching Requirements to EFPS Characteristics

Sample Requirement: Devices at points of entry (e.g. faregates, fareboxes) shall use security mechanisms (e.g. authentication) that prevent the use of counterfeit payment media before allowing entry/boarding.

<table>
<thead>
<tr>
<th>EFPS Type</th>
<th>Payment Media Security</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account-based</td>
<td>✔️ Card authentication</td>
</tr>
<tr>
<td>Card-based</td>
<td>✔️ Card/Reader mutual authentication</td>
</tr>
<tr>
<td>Open Payment</td>
<td>✗ Not applicable – Contactless bankcards do not support local authentication</td>
</tr>
<tr>
<td></td>
<td>✗ Card authentication may be performed by issuer later</td>
</tr>
</tbody>
</table>
## Selecting the Correct EFPS Type
### Matching EFPS Features to Requirements

**Sample Requirement:** The EFPS shall only accept for fare payments contactless bankcards that adhere to the ExpressPay, PayPass, payWave, or ZIP specifications.

<table>
<thead>
<tr>
<th>EFPS Type</th>
<th>Fare Media</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account-based</td>
<td>✗ Contactless card</td>
</tr>
<tr>
<td></td>
<td>✗ Limited use ticket</td>
</tr>
<tr>
<td></td>
<td>✗ Bar Code/ QR Code</td>
</tr>
<tr>
<td>Card-based</td>
<td>✗ Contactless card</td>
</tr>
<tr>
<td></td>
<td>✗ Magnetic farecard</td>
</tr>
<tr>
<td></td>
<td>✗ Limited use ticket</td>
</tr>
<tr>
<td>Open Payment</td>
<td>✔ Contactless bankcards (only)</td>
</tr>
</tbody>
</table>
### Selecting the Correct EFPS Type

**Learning Objective #4**

**Matching EFPS Features to Requirements**

*Sample Requirement:* Fare payment processing shall support a variety of fare policies including, but not limited to, the use of pass products, transfer rights, and discounts to special fare program participants.

<table>
<thead>
<tr>
<th>EFPS Type</th>
<th>Fare Payment Processing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account-based</td>
<td>- Performed by central computer</td>
</tr>
<tr>
<td></td>
<td>- Fare policy changes made to central computer only</td>
</tr>
<tr>
<td></td>
<td>✔ Supports any policy</td>
</tr>
<tr>
<td>Card-based</td>
<td>- Performed by reader</td>
</tr>
<tr>
<td></td>
<td>- Fare policy changes downloaded to all field devices</td>
</tr>
<tr>
<td></td>
<td>✔ Supports any policy</td>
</tr>
<tr>
<td>Open Payment</td>
<td>- Yes/No decision performed by reader</td>
</tr>
<tr>
<td></td>
<td>❌ Supports value-based fares only</td>
</tr>
</tbody>
</table>
Selecting the Correct EFPS Type

Role of Security in an EFPS

- A comprehensive security program is essential and should include:
  - Fare media authentication
  - Message protection
  - Sensitive data storage and access rules
  - Encryption key management and distribution
  - System monitoring and testing
  - Procedures for handling security breaches
- Impacts of security breaches can be devastating
  - Loss of revenue
  - Loss of passenger confidence
  - Security system upgrade/replacement costs
ACTIVITY
Which of the following is an important consideration when defining security requirements for an EFPS?

**Answer Choices**
- A) Sensitive data protection
- B) Protection of cash while being transported to a bank
- C) On-board surveillance systems for bus vehicles
- D) Scheduling of daily fare payment reports

The correct answer is: A) Sensitive data protection

You did not answer this question completely. You must answer the question before continuing.
Review of Answers

a) Sensitive data protection
Correct! Protection of all sensitive, fare-related data is a critical concern for all transit agencies and must be carefully documented in the form of requirements when procuring an EFPS.

b) Protection of cash while being transported to a bank
Incorrect. Although important, protection of cash in not directly related to EFPS security.

c) On-board surveillance system for bus vehicles
Incorrect. Although important, such surveillance systems are not directly related to EFPS security.

d) Scheduling of daily fare payment reports
Incorrect. Although important, report printing and delivery is not directly related to EFPS security.
Summary of Learning Objective #4

After completing this section of the module, the reviewer should be able to apply newly developed skills to:

- Assess agency requirements in order to facilitate selection of a methodology and architecture for electronic fare payment

- Support the procurement and implementation of a new, electronic fare payment system or existing system enhancement
What We Have Learned

1. **Electronic fare payment** is the automated calculation, validation, collection, recording, and reporting of transactions using some form of electronic validation system and, in many instances, electronic media for payment of rides on a public transit system.

2. Electronic fare payment uses a variety of **terms and acronyms** that are unique to the transit fare collection industry.

3. The three most common types of electronic fare payment systems are: card based, account-based, and **open payment**.
What We Have Learned (cont.)

4. Various national and international standards can be applied, however, there are significant gaps between these standards which must be addressed by agencies that are procuring a new or upgrade to an existing electronic fare payment system.

5. Careful analysis of agency requirements is required in order to identify the correct EFPS type.

6. Data security plays a key role in every EFPS but the methods will vary depending on the type of EFPS selected.
Resources

- Your Smart Phone is Getting Smarter: http://www.pcb.its.dot.gov/t3/s110629_farecollection101.asp


- The Future of Fare Collection: Contactless Fare Payment Systems based on CFMS Standards: http://www.pcb.its.dot.gov/t3/s071213_cfms.asp

- Putting the Pieces in Place: Seamless Regional Fare Payment Puts the Super in Southern California’s “Super Region”: http://www.pcb.its.dot.gov/t3/s120426_super_region.asp

- TCRP BRD 57 Developing a Recommended Standard for Automated Fare Collection for Transit: http://www.tcrponline.org/PDFDocuments/TCRP_RRD_57.pdf

See Student Guide for a more comprehensive list of resource documents and materials.
Thank you for completing this module.

Feedback
Please use the Feedback link below to provide us with your thoughts and comments about the value of the training

Thank you.