

# The Emergence of Open Payment Fare Systems Part 2

Open Payments, Mobile Payments, and PIV  
Acceptance

**Sponsored by the ITS Professional Capacity Building Program, ITS Joint Program Office,  
Research and Innovative Technology Administration, U.S. Department of Transportation**

# Agenda

- Overview of Webinar 1
- Open Payments Approach- Burt Wilhelm, MasterCard Worldwide
- Mobile Payments Overview- Randy Vanderhoof, Smart Card Alliance
- Convergence of Payment Systems and Credentials- Greg Garback, Washington Metropolitan Area Transit Authority
- Question and Answer



# Open and Closed Payment System Approaches

## Closed Approach

- Card issued and managed by transit agency
- Used for *transit service* only
- Tends to be proprietary (or transit agency system-specific)
- *Card-based*

## Open Approach

- Payment media issued and managed elsewhere
- Used for any retail purchase
- More open architecture approach (Financial Industry Standards)
- *Account-based*



# Unique Regional Solutions

- Operators must evaluate their unique circumstances
  - Legacy traditional smart card payment systems with remaining life
  - Single-agency or multi-agency
  - Political environment
  - Trend toward leasing systems to private sector entities throughout transportation
- Migration paths will vary based on these factors
- Potential for hybrid systems utilizing multiple payment methods to leverage strengths of different approaches



# Today's Speakers

- Burt Wilhelm, MasterCard Worldwide
- Randy Vanderhoof, Smart Card Alliance
- Greg Garback, Washington Metropolitan Area Transit Authority



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